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“One of the things that really struck me about Physician’s Capital the first time I met with them was the fact that they were getting ahead of the curve with regard to their systems. In other words, they went forward with a model of “We are going to build a systems infrastructure that will handle our growth”.

In my seventeen years of being a real estate systems consultant, this is the first time I’ve ever seen this. Normally, my company is brought in once a company has outgrown their systems and there is this mad dash, and a not-so-well thought out process to migrate from one system to another. Physician’s Capital has taken more of a “If we build, it they will come” type strategy. This is fairly unprecedented in my experience.

Another thing that they did real well was they chose Yardi Systems as their software solution. Yardi Systems has a strong product and their Investment Management module suited PCI perfectly. Physician’s Capital also hired my firm, Lupine Partners, to be their implementation partner. Lupine ran the project, came up with the custom work plan and migration approach, wrote custom reports, got the users trained on the Yardi Software, and basically acted as the accelerator during the entire process for Physician’s Capital.

Physician’s Capital showed tremendous foresight in configuring Yardi so that investors and prospective investors will always be able to see or have access to the investment data. All very transparent to the investor. Additionally, PCI will be setting up a process where relevant financial reports will be emailed to participating investors on a monthly basis – the software handles this seamlessly. All of us at Lupine, including Brian Wood and Angela Chaney, are very pleased to have Physician’s Capital as a client, and we are particularly proud of the work we were able to do with them to create such a splendid accounting system and investment management system for the investors.”

David Wolfe, CPA
President – Lupine Partners